

Message Text

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16

ACTION EB-11

INFO OCT-01 EUR-25 NEA-10 ISO-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 SS-15 L-03 H-03

DRC-01 MC-02 /091 W

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R 240747Z SEP 73

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 4375

AMCONSUL ISTANBUL

INFO AMEMBASSY ANKARA

FAA BRUSSELS

AMEMBASSY TEHRAN

C O N F I D E N T I A L BEIRUT 11233

DEPARTMENT PASS COMMERCE AND EXIMBANK

EO 11652: GDS

TAGS: ETRN, TU

SUBJECT: CIVAIR - THY REEQUIPMENT

REF: BEIRUT 10298; BEIRUT A-90, APRIL 17, 1973

1. THY BOARD OF DIRECTORS CONVENED SEPTEMBER 21 AND REACHED DECISION TO ACQUIRE FOUR BOEING ADVANCED 727-200 TRIJETS VALUED AT \$40 MILLION, INCLUDING SPARES. LETTER-OF-INTENT SHOULD BE SIGNED ISTANBUL SEPTEMBER 25.

2. DELIVERY DATES ARE AS FOLLOWS: TWO, NOVEMBER 1974; TWO, DECEMBER 1974. ADDITIONALLY, THY HOLDS OPTIONS FOR TWO ADDITIONAL AIRCRAFT FOR LATER DELIVERY. THE FOUR TRIJETS WILL BE CONFIGURED AT 167 ALL-ECONOMY SEATS AND WILL REPLACE THREE BOEING 707-321'S CURRENTLY ON LEASE FROM PAN AM, TWO OF WHICH WILL BE RETURNED JANUARY 1974 AND ONE MAY 1974. A FOURTH LEASED 707-321 WAS RETURNED FROM THY TO PAN AM MAY 1973.

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3. THE FOUR 727-200'S WILL BE 191,000 POUND GROSS TAKEOFF

WEIGHT VERSIONS AND WILL BE POWERED BY UPRATED PRATT & WHITNEY JT8D-15 ENGINES (15,500 POUNDS TAKEOFF THRUST EACH).

4. THERE APPEAR TO BE SOME INDICATIONS OF THY POINTING TOWARDS AN EVENTUAL THREE-AIRCRAFT TYPE FLEET CONSISTING OF MCDONNELL DOUGLAS DC-10 SERIES 10'S (THREE PRESENTLY IN SERVICE). BOEING ADVANCED 727-200'S, AND FOKKER-VFW F-28'S (FIVE IN SERVICE). UNDER THIS SCENARIO, THY'S PRESENT FLEET OF SEVEN DC9-30'S WOULD GRADUALLY BE PHASED OUT AND REPLACED BY FURTHER INCREMENTS OF ADVANCED 727-200'S.

5. ASSUMING LETTER-OF-INTENT BY THY SIGNED SEPTEMBER 25, AND NECESSARY GOT APPROVALS AND FINANCING FALL INTO PLACE AS EXPECTED, US TRANSPORT AIRCRAFT SALES IN THIS AREA TOTAL \$365.3 MILLION 1973 TO DATE (BASED ON ORDERS PLACED, NOT DELIVERIES).

6. JOEL TUCKER, WHO WAS IN ISTANBUL ALL LAST WEEK, RETURNING ISTANBUL TODAY AND WILL INFORM CONGEN MACE (OR WILLIAMS) IMMEDIATELY SUBSEQUENT SIGNING LETTER-OF-INTENT SEPTEMBER 25. THY ACTION OFFICER ON LETTER-OF-INTENT SIGNING IS DEPUTY GENERAL MANAGER, SUPHI ISCEN. HOUGHTON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRLINES, JET AIRCRAFT, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 24 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BEIRUT11233
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS HOUGHTON
Errors: N/A
Film Number: n/a
From: BEIRUT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730916/aaaaalkz.tel
Line Count: 85
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: BEIRUT 10298; BEIRUT A-90, APRIL 17
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 08 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08-Jan-2002 by martinjw>; APPROVED <17-Jan-2002 by morefirh>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - THY REEQUIPMENT
TAGS: ETRN, TU, THY
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005